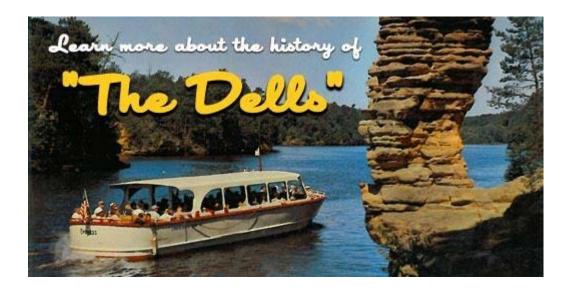


A Private non-profit Economic Development Organization

Where is Juneau County?

Directly North of this Place



Juneau County is:

- **Rural with Approx 26,000 Population**
- Largest Community is Mauston Population 4,4561
- Is known for its Stainless Steel Fabrication
- Is Famous for their Inventors & Entrepreneurs Club iLEAD their Entrepreneurial/Leadership Charter School

Workforce Development Initiatives:

Adult Welding Certification Program at Mauston HS w/WTC

Workforce Response Teams - Assistance to HR

Training Academy for Security Jobs w/ Sand Ridge and New Lisbon Corrections

Education of Job Posting/Talent Locating Options to Employers



SOCIAL ENTREPRENUERSHIP MODEL

ONE FOR ONE

WHY THIS MATTERS

- TALENT DRIVES ECONOMIES
- PLACES SHAPE TALENT
- TALENT + PLACE DETERMINE OPPORTUNITY

COMPANIES ORGANIZATIONS MUNICIPALITIES PROVIDE SOLUTIONS TO TALENT CHALLENGES

AROUND ATTRACTION, ENGAGEMENT & RETENTION

SPECIFICS

- EMPLOYER BRANDING
- ENGAGEMENT & RETENTION STRATEGIES
- PROGRAMMING THAT CONNECTS <u>PEOPLE</u> TO PLACE
 TALENT ATTRACTION TOOLS
- EXPERIENCES THAT BUILD TRUST
- PROCESSES THAT INCREASE EMPLOYEE INNOVATION

SOMEONE ELSE WILL

IF YOU DON'T OFFER A TOP NOTCH CULTURE



WE REALIZED VERY EARLY ON EVERYTHING IS ABOUT

THE EXPERIENCE

RELATIONSHIPS

CONNECTION POINT

CONNECTION POINT

OPPORTUNITY

CONNECTION POINT

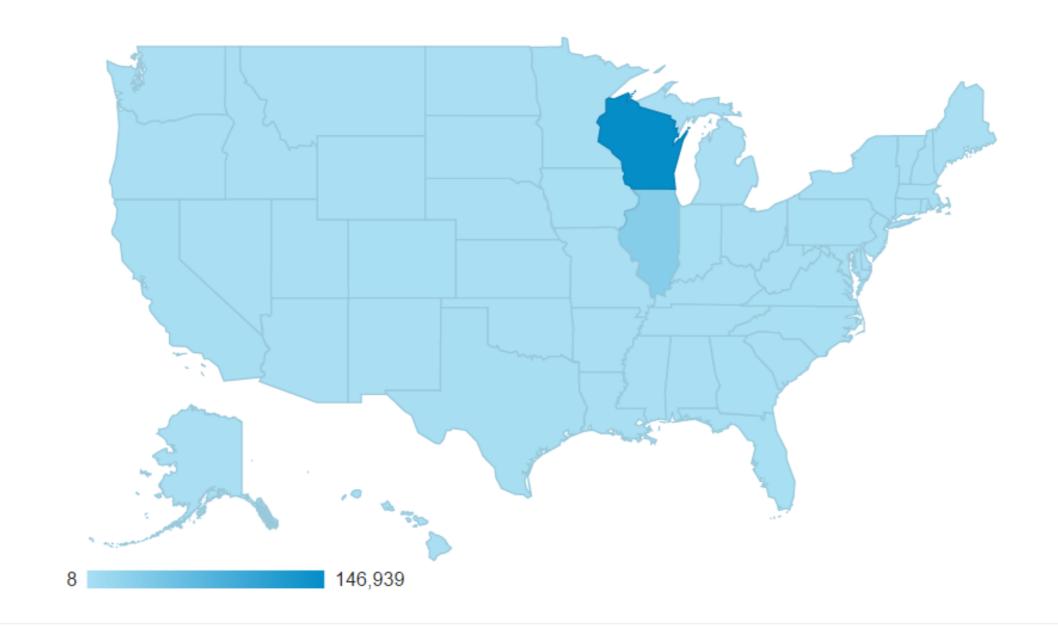
BRD PLACE

CONNECTION POINT

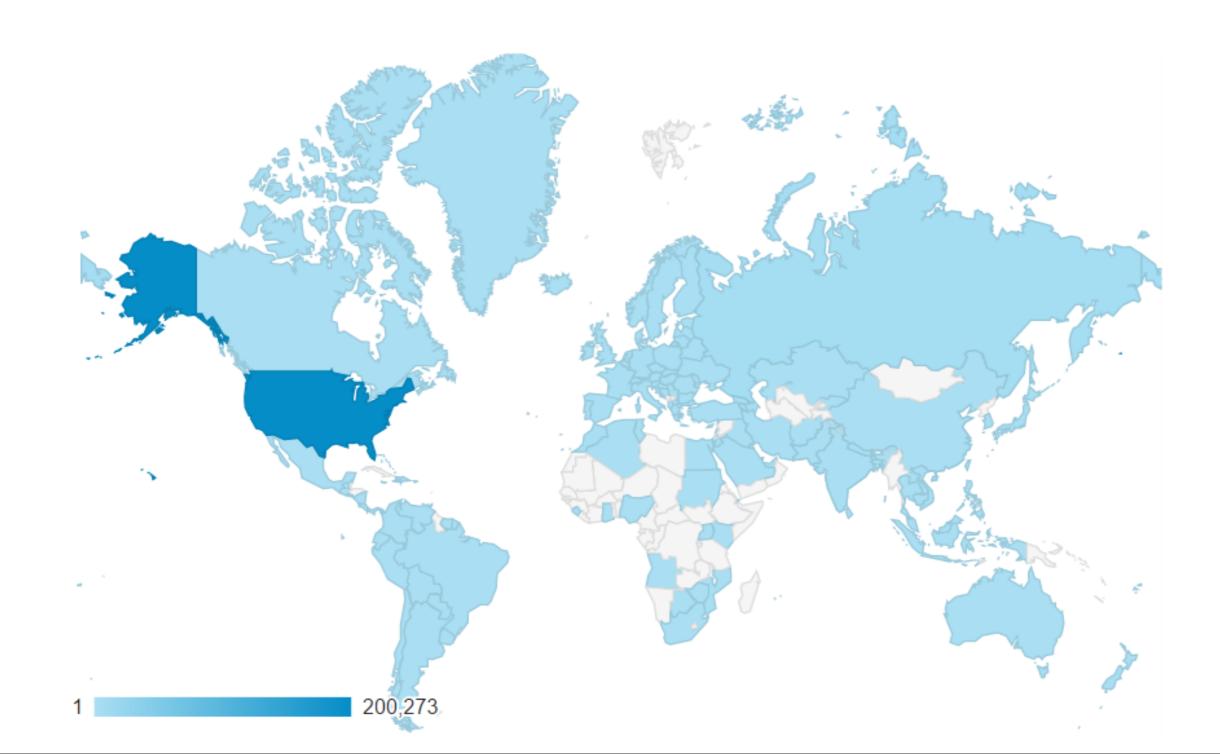
WHEN WE CREATE A PROJECT, STRAGEGY, & EXPERIENCE

EVERYBODY WATCHES

ACROSS THE COUNTRY



ACROSS THE WORLD



Attracting and Retaining Talent from a Sticky State Perspective

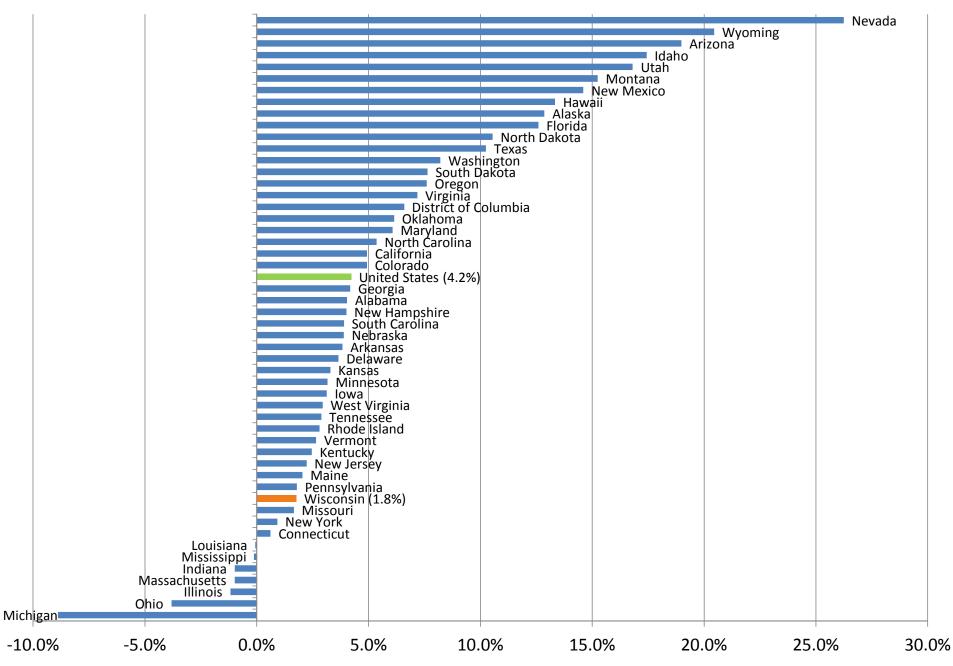
2016 APA-WI Annual Conference Appleton, WI September 23, 2016

Matt Kures

University of Wisconsin-Extension Center for Community and Economic Development

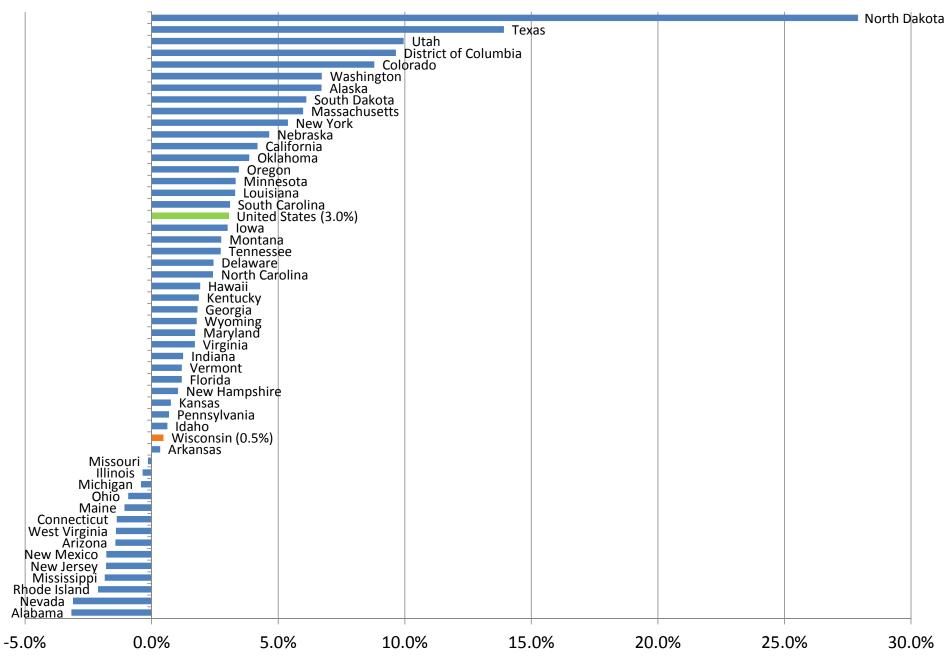


Percent Change in Wage and Salary Employment - 2000 to 2007

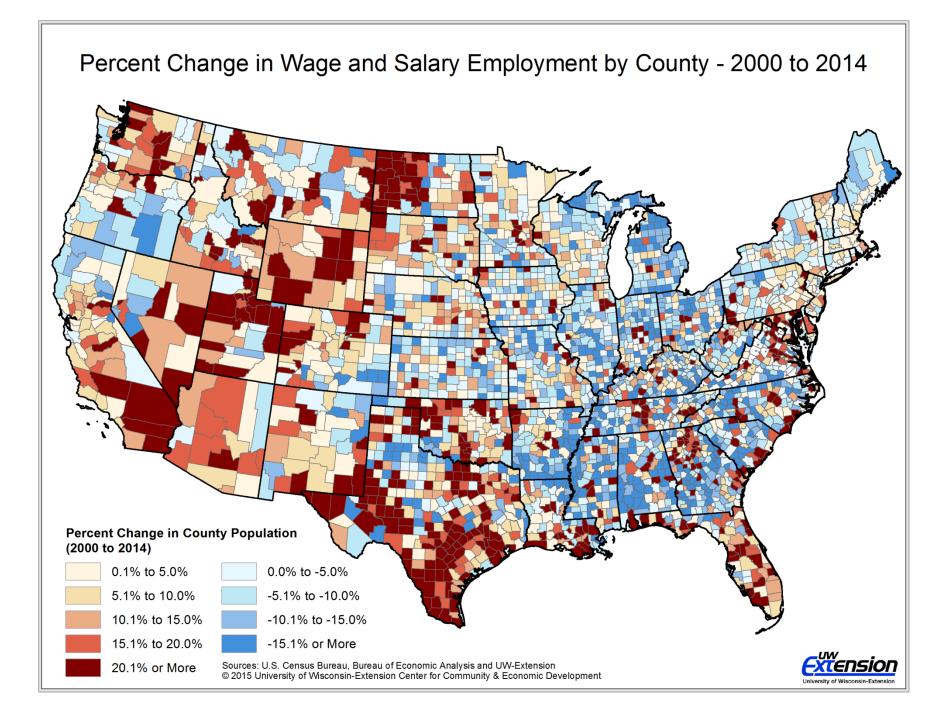


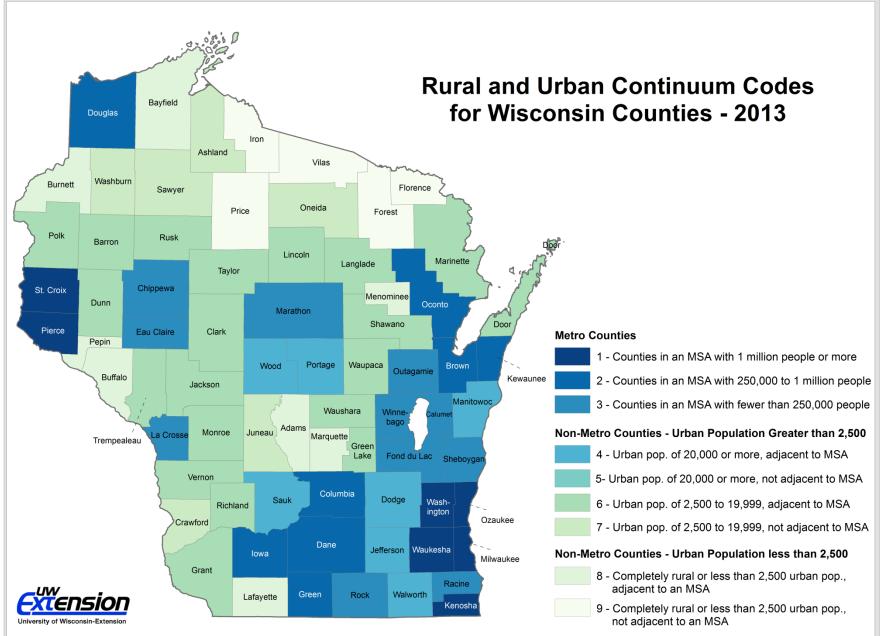
Data Source: Bureau of Economic Analysis

Percent Change in Wage and Salary Employment - 2007 to 2015



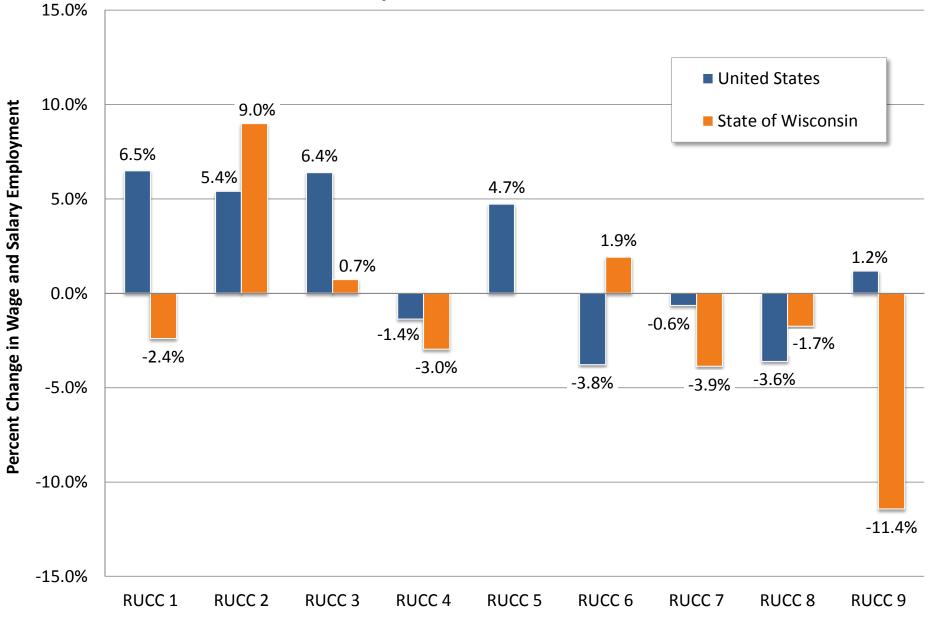
Data Source: Bureau of Economic Analysis



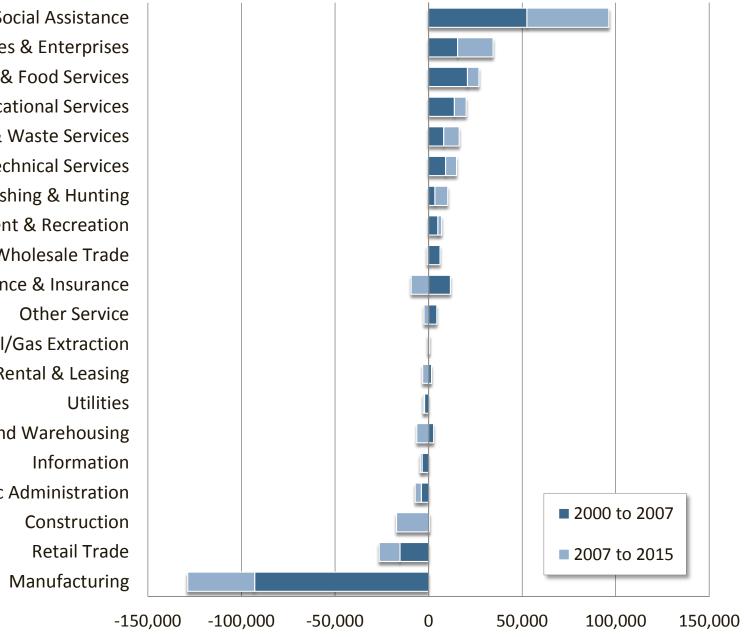


Source: USDA Economic Research Service (ERS) Map produced by UW-Extension Center for Community and Economic Development

Percent Change in Wage and Salary Employment 2000 to 2014 by Rural-Urban Continuum Code



Wisconsin Change in Total Employment by Industry Sector – 2000 to 2015



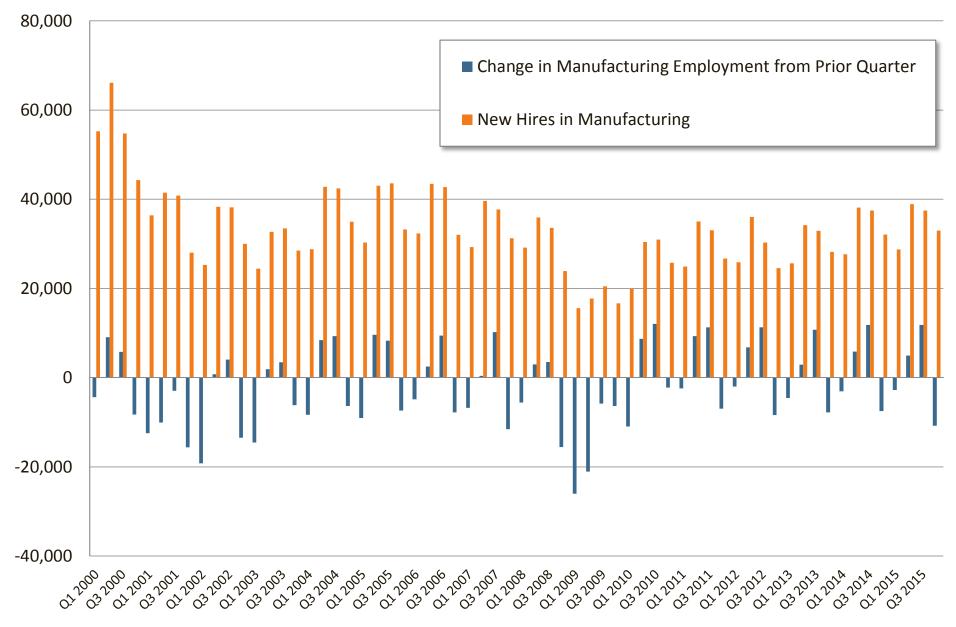
Health Care & Social Assistance Management of Companies & Enterprises Accommodation & Food Services **Educational Services** Administrative & Waste Services **Professional & Technical Services** Ag. Forestry, Fishing & Hunting Arts, Entertainment & Recreation Wholesale Trade Finance & Insurance Mining, Quarrying & Oil/Gas Extraction Real Estate & Rental & Leasing Transportation and Warehousing **Public Administration**



Change in Total Employment Sour

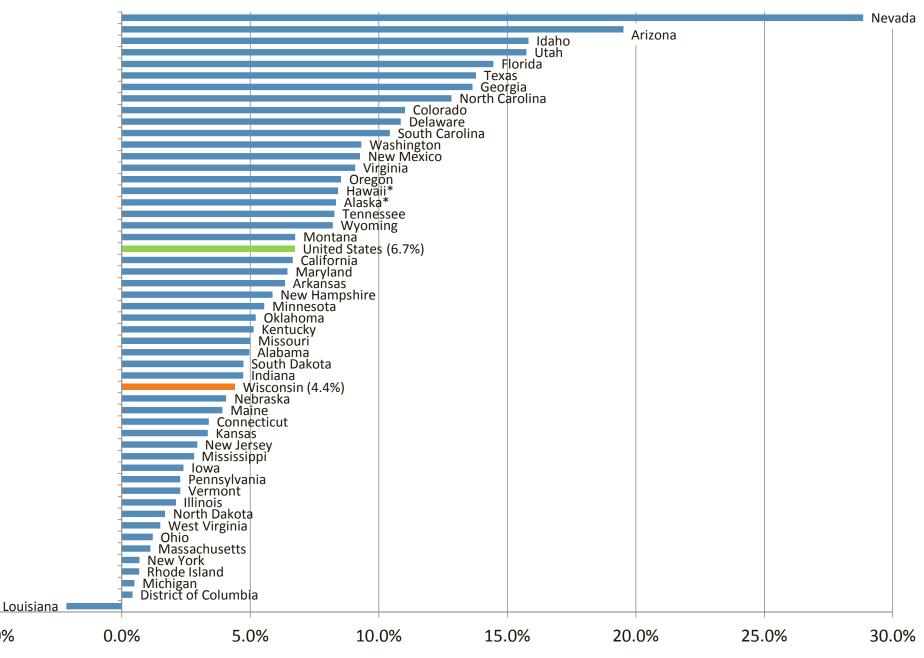
Source: U.S. BLS EWE

State of Wisconsin New Hires in Manufacturing – Q1 2000 to Q4 2015





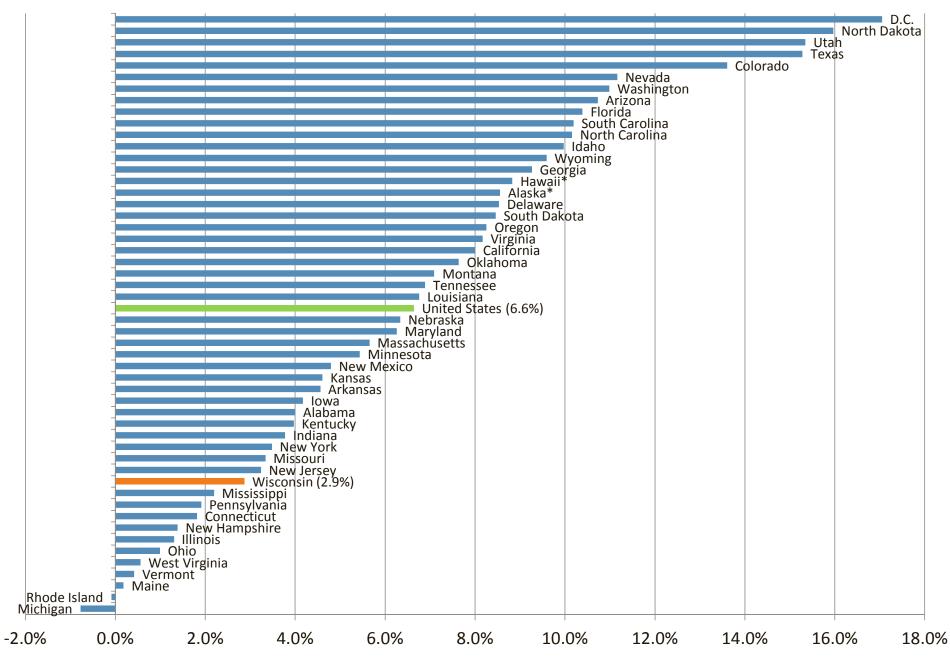
Population Change by State – Percent Change Between 2000 to 2007



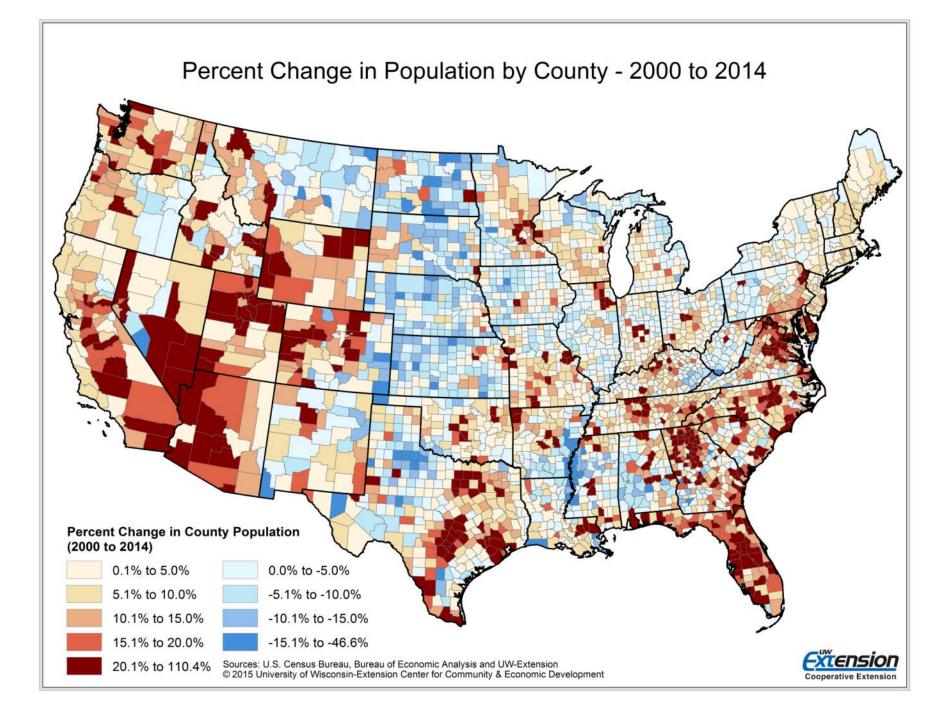
-5.0%

Data Source: Bureau of Economic Analysis

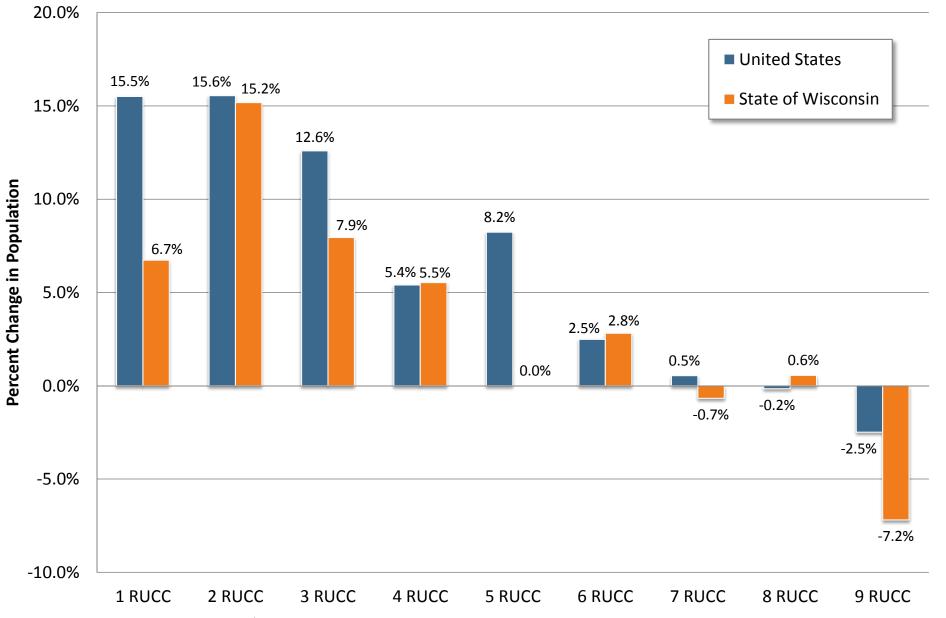
Population Change by State – Percent Change Between 2007 to 2015



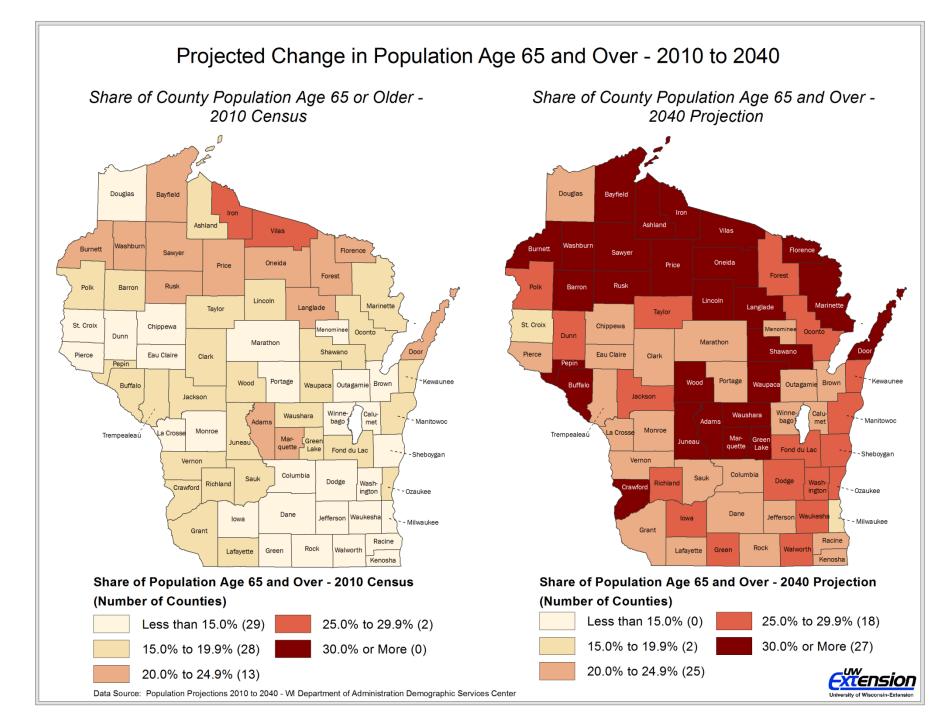
Data Source: Bureau of Economic Analysis

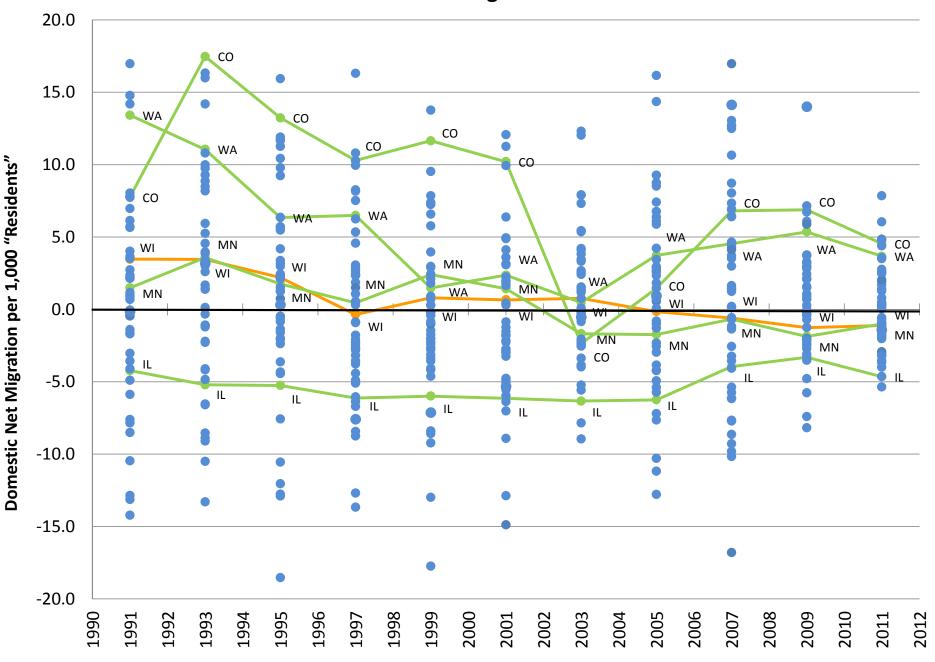


Percent Change in Population 2000 to 2014 By Rural-Urban Continuum Code



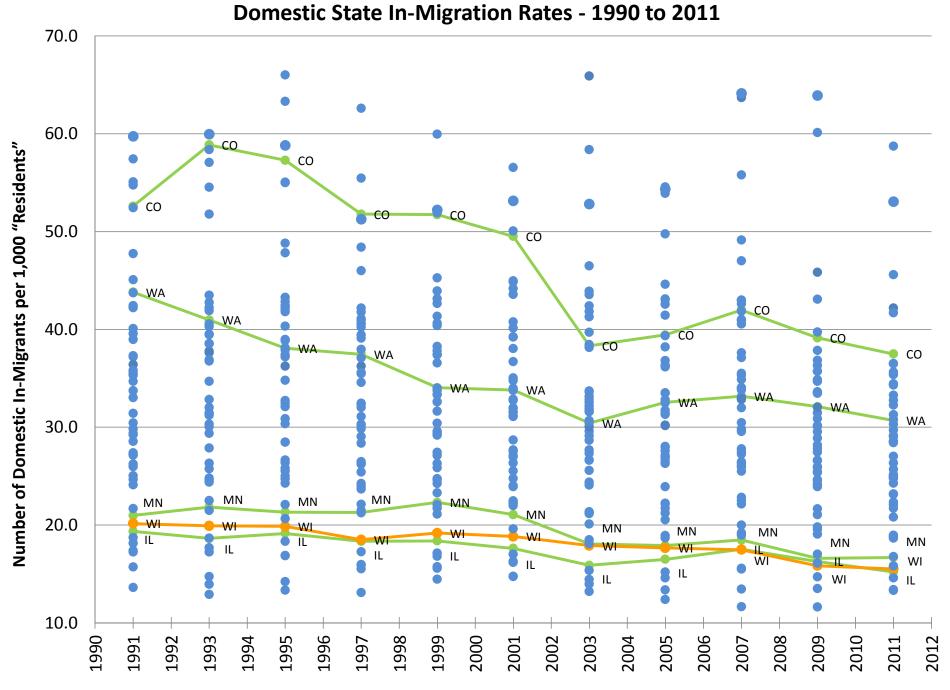
Data Source: U.S. Census Bureau and Author's Calculations



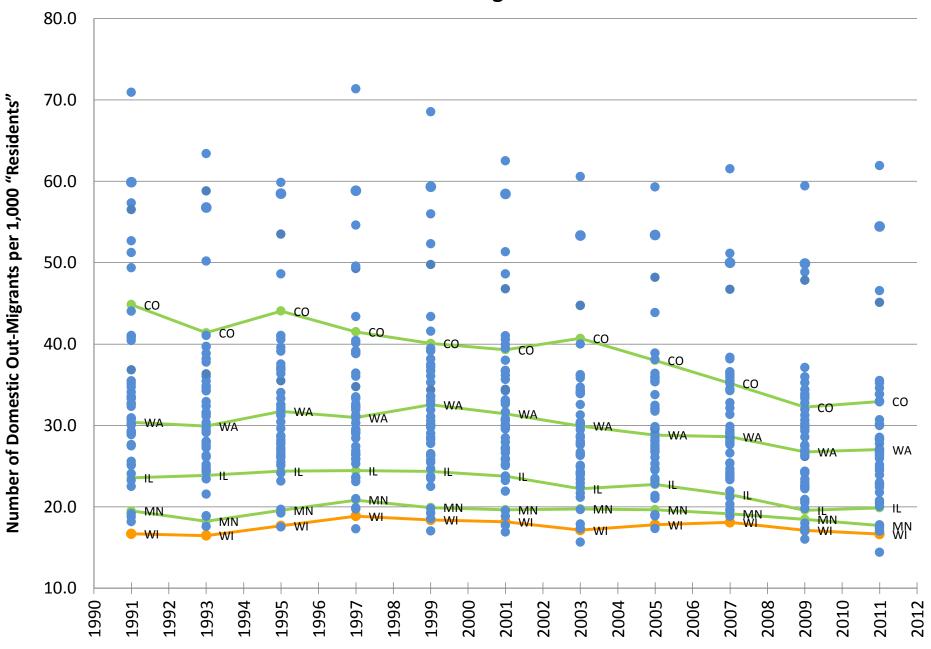


State Domestic Net Migration Rates - 1990 to 2011

Source: Internal Revenue Service Migration Data and Author's Calculations

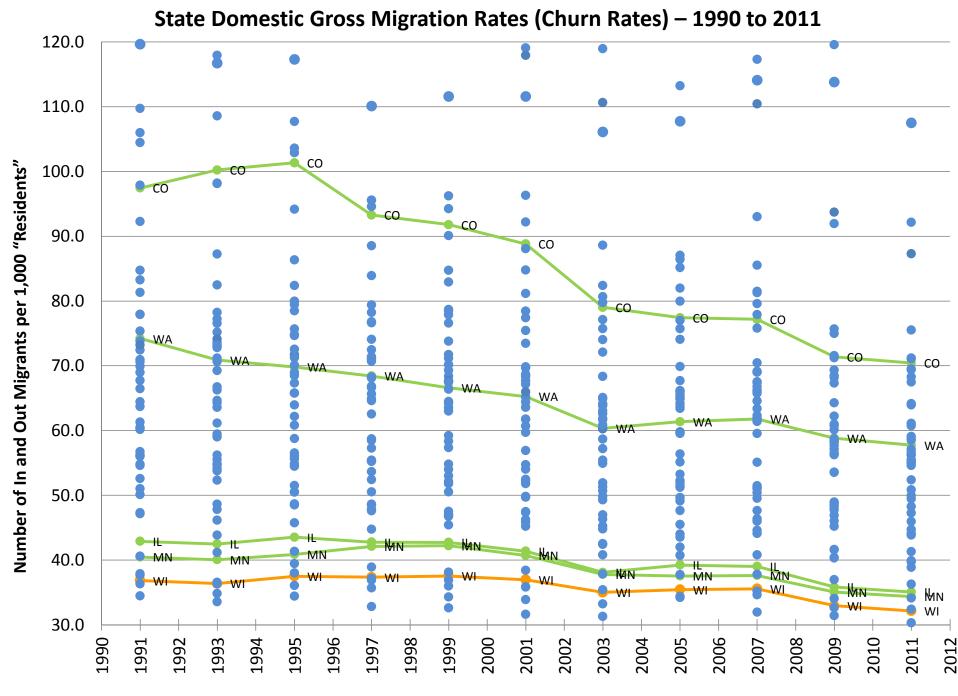


Source: Internal Revenue Service Migration Data and Author's Calculations

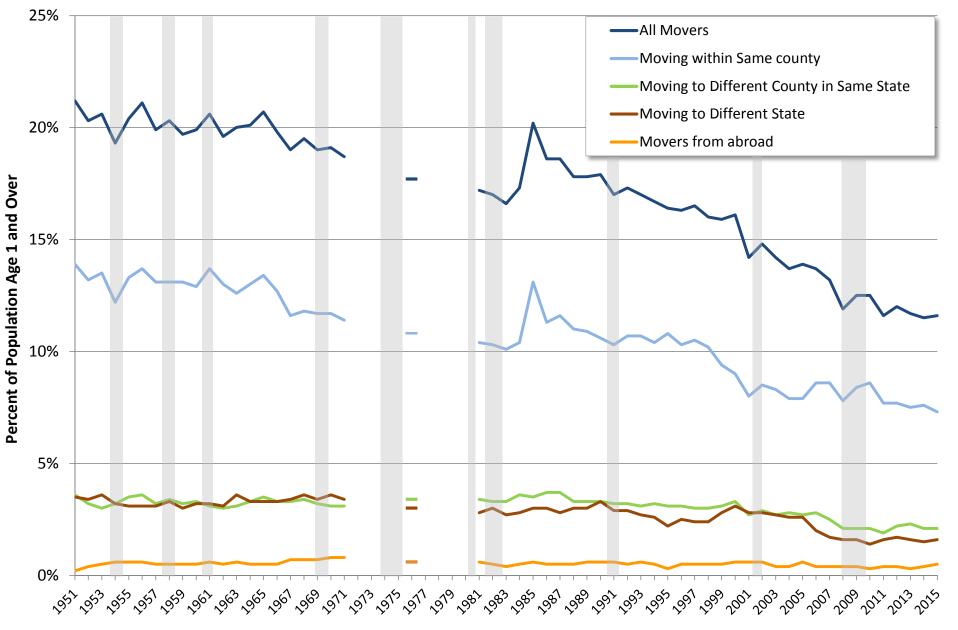


State Domestic Out-Migration Rates - 1990 to 2011

Source: Internal Revenue Service Migration Data and Author's Calculations

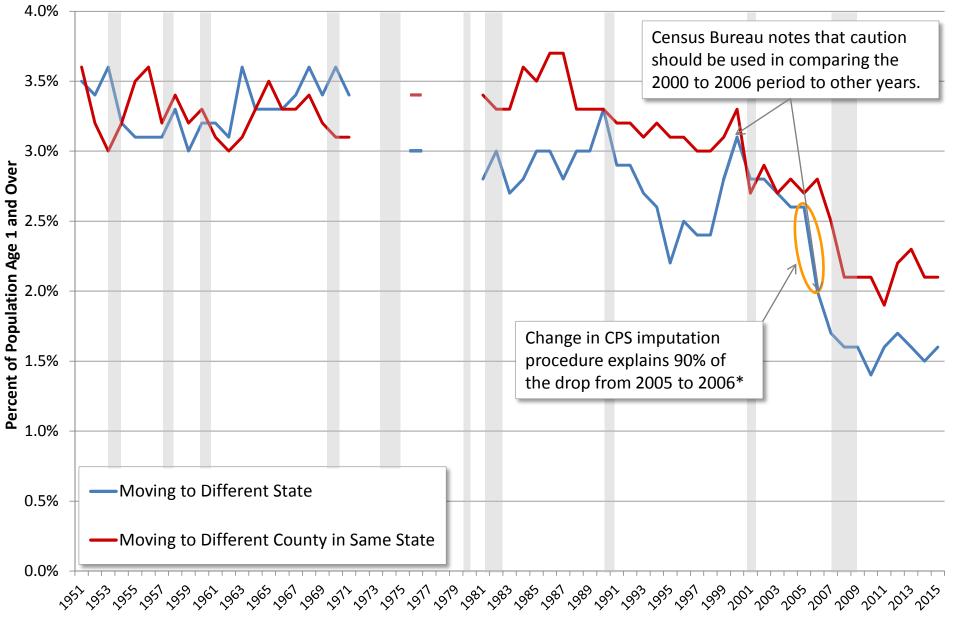


Mobility Rates 1950 to 2015 Percent of United States Population Moving (Age 1 and Over)



Source: US Census Bureau Current Population Survey

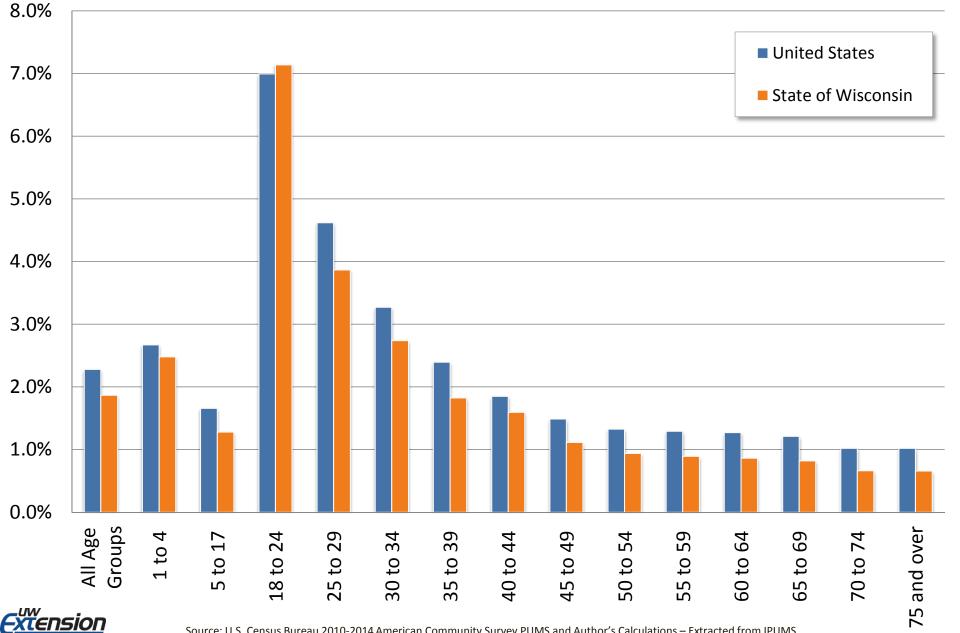
Inter-State and Inter-County Mobility 1950 to 2015 Percent of United States Population Moving Across State Lines (Age 1 and Over)



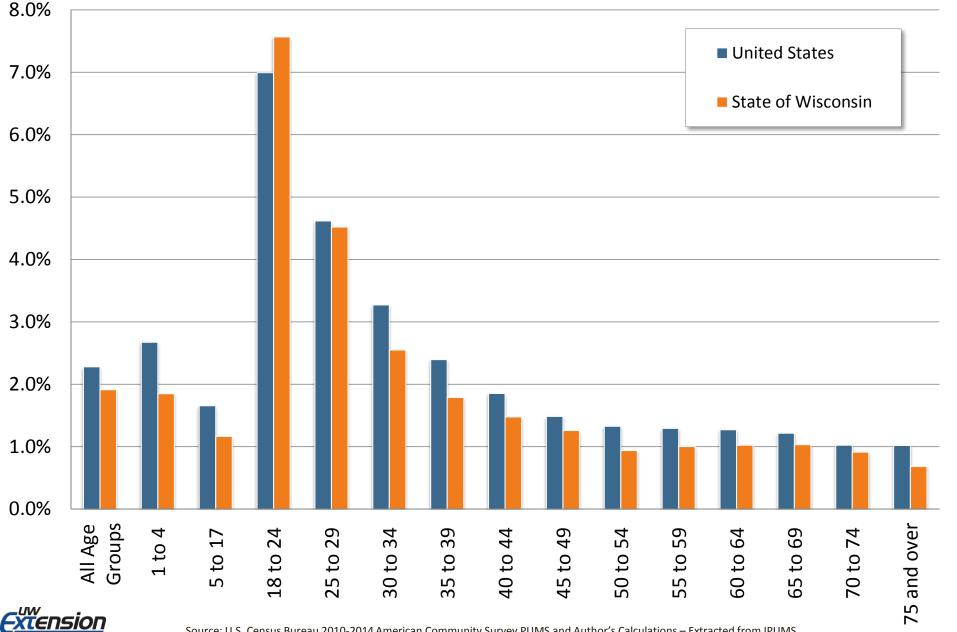
Source: US Census Bureau Current Population Survey

*Kaplan and Schulhofer-Wohl, 2012

Share of Age Group that Moved from a Different State (In Migration) 2010 to 2014 Five Year Estimates



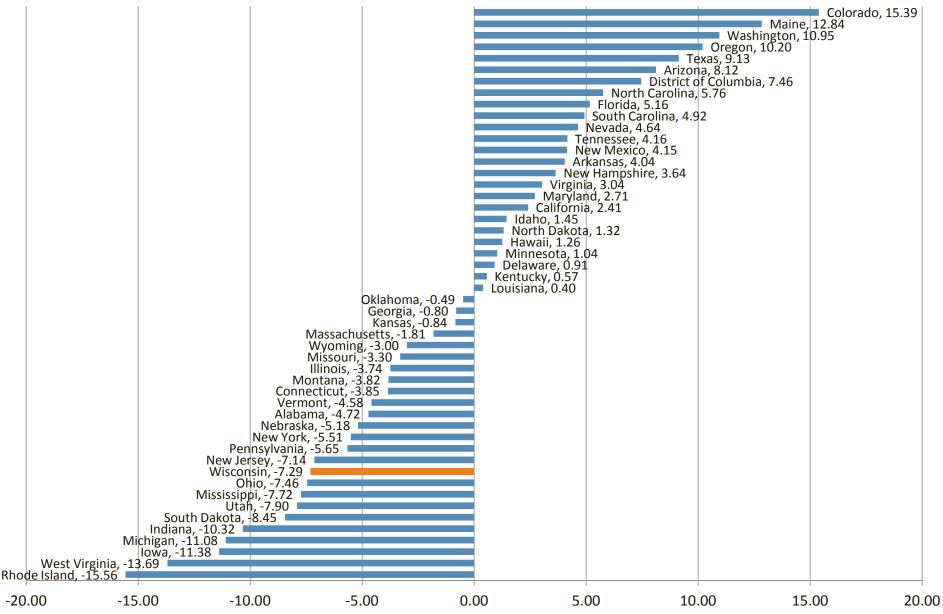
Share of Age Group that Moved to a Different State (Out Migration) 2010 to 2014 Five Year Estimates



WI Domestic Net Migration of College Graduates by Age (2010-2014)

Age Group	In-Migration to Wisconsin	Out-Migration from Wisconsin	Net Migration
18 to 24	5,842	8,418	-2,576
25 to 29	6,552	10,349	-3,797
30 to 34	4,649	4,792	-143
35 to 39	3,235	3,007	228
40 to 44	2,102	1,672	430
45 to 49	1,423	1,806	-383
50 to 54	1,486	1,459	27
55 to 59	1,035	1,526	-491
60 to 64	1,263	1,424	-161
65 to 69	510	987	-477
70 to 74	213	549	-336
75 and Over	656	856	-200
Total	28,966	36,845	-7,879

State Domestic Net Migration Rate (Per 1,000 Population Age 18 to 64 with a Bachelor's Degree or Higher)



Domestic Out-Migration Rate

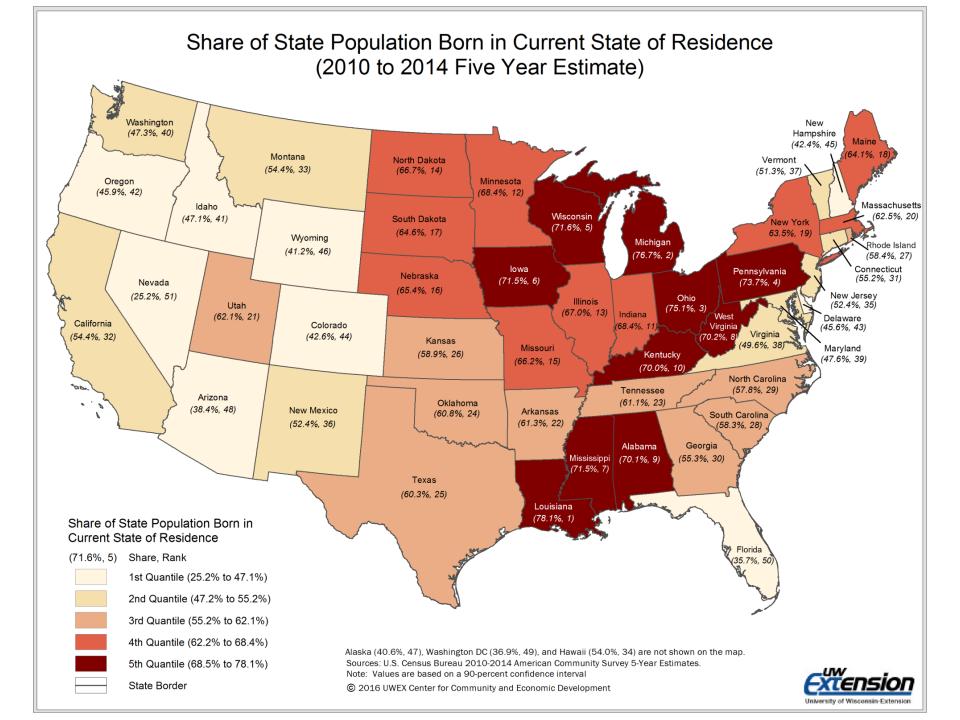
(Per 1,000 Population Age 18 to 64 with a Bachelor's Degree or Higher)

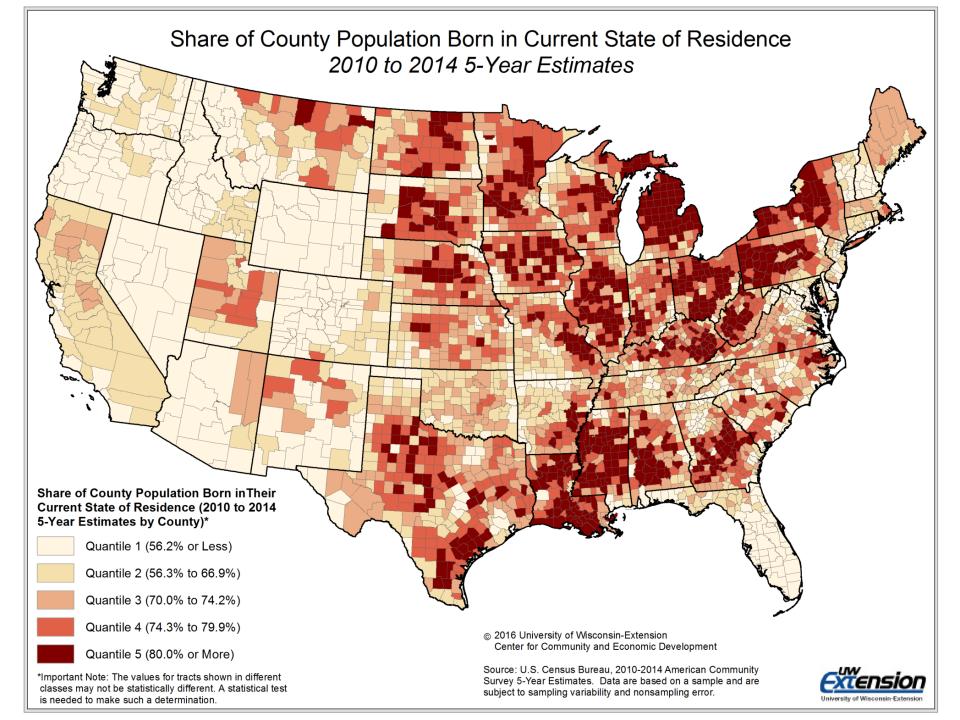
				 	District of Colu	Alaska, 132
	De Vir Mo Wes Iowa Kans New Arizon South Indiana, Marylan Mississip Colorado Nebraska Missouri, Oregon, 5 Oklahoma, Alabama, 3 Connecticu North Carol Georgia, 37 Tennessee, Wisconsin, 36 Massachusett Kentucky, 34.9 Pennsylvania, 3 Washington, 34 Arkansas, 34.23 Illinois, 34.18 Louisiana, 34.05 Michigan, 33.68 New Jersey, 33.1	North Dakota Hawaii, 54.44 Vermont, 54.07 Idaho, 52.43 Nevada, 51.94 New Mexico, 50.90 South Dakota, 50.06 Itah, 47.10 elaware, 46.48 rginia, 46.47 ontana, 45.86 st Virginia, 45.06 a, 44.99 sas, 44.55 Hampshire, 44.24 na, 43.27 Carolina, 42.65 41.16 id, 41.07 opi, 40.62 o, 40.46 a, 40.36 , 40.25 39.99 38.66 it, 38.49 lina, 38.25 .59 37.47 6.58 is, 36.03 94 34.69 4.43	yoming, 67.13 and, 61.06 , 56.96		District of Colu	Alaska, 132 mbia, 115.47
lexas	Maine, 32.83 New York, 31.97 Florida, 31.70 Minnesota, 29.12 s, 24.17 ia, 21.62 40.00					

Domestic In-Migration Rate

(Per 1,000 Population Age 18 to 64 with a Bachelor's Degree or Higher)

]			Wyon Alaska, 58.3 North Dakot Nevada, 56.58	ning, 64.13 0 a, 58.28		D.C., 1	.22.93
			Hawaii, 55.70 New Mexico, 55	0			
			Arizona, 51.39 Oregon, 50.20 Virginia, 49.51 Vermont, 49.49 New Hampshire, 47.88				
		D Ma Bho	outh Carolina, 47.57 Delaware, 47.39 June, 45.67 Dode Island, 45.50 Shington, 45.38 A Carolina, 44.01				
		Mary Kansa Monta Tennes	h Carolina, 44.01 Iand, 43.79 as, 43.70 na, 42.04 see, 41.63 vakota, 41.62				
		Utah, 39.2 Oklahoma, Arkansas, 3 Missouri, 36 Florida, 36.8	20 38.41 38.27 .95 6				
		Kentucky, 35. Nebraska, 35. Connecticut, 34	51 17 4.64 6				
		Massachusetts, Alabama, 33.94 Iowa, 33.62 Texas, 33.31 Mississippi, 32.89 West Virginia, 31.3 Indiana, 30.84 Illinois, 30.44) 7				
	O Cali	Minnesota, 30.15 Wisconsin, 29.29 Pennsylvania, 29.04 Jew York, 26.47 ew Jersey, 26.04 hio, 25.72 fornia, 24.03 igan, 22.60					
-	20.00	40.00	60.00	80.00	100.00	120.00	140.00



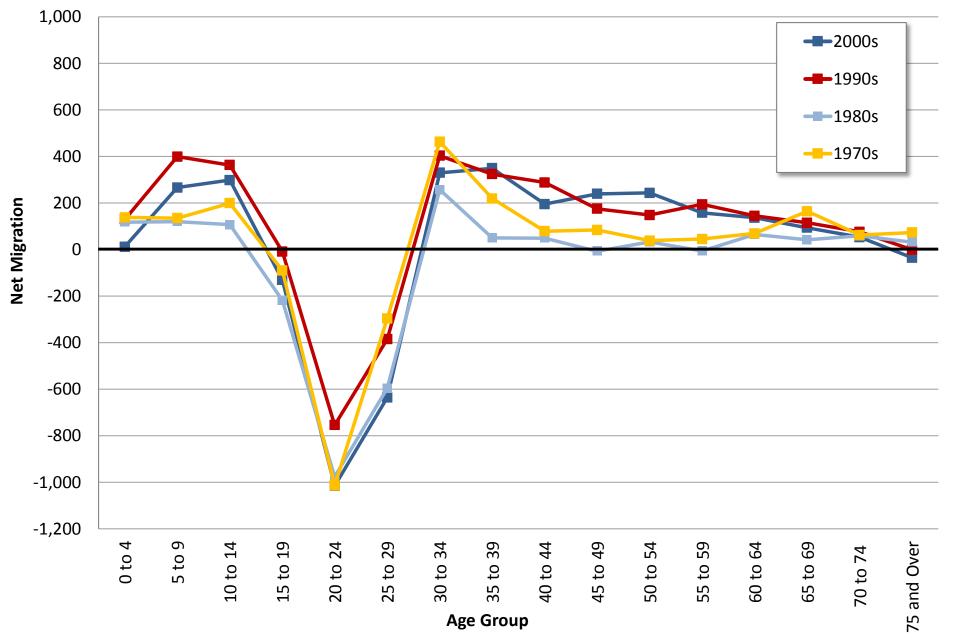


What are some potential implications of Wisconsin's low churn rate in the face of declining inter-state mobility?

- What is our true ability to attract new residents, particularly Millennials?
- Given our out-migration rates, how much room is there to improve retention?
- Increased emphasis on unemployed/underemployed among working age population (especially in Milwaukee)?
- Should be focusing on attracting people or attracting companies?
- Does ethnocentrism or a potential preference for "in-group" members influence failed migrations to Wisconsin?
- Does churn influence our entrepreneurial propensity?
- Do we need to emphasize other strategies that reduce dependence on labor availability?
- Do we need an improved narrative about amenities and quality of life?



Vernon County Net Migration by Age



Source: Age-Specific Net Migration Estimates for US Counties, 1950-2010. Applied Population Laboratory, UW-Madison, 2013

Examples of Quality of Life Indicators

Life at Home-Housing

- Shelter for the Homeless
- Home Owners and Renters
- Fair Market Rent
- Number of Housing Units
- Age of Housing Stock
- The Cost of a Home
- Residential Building Permits
- Affordable access to high speed Internet

Life at School

- Third Grade Reading Comprehension
- High School Graduation Rate
- American College Test (ACT)
- Post Secondary Education
- Extra-and Co-curricular Activities
- Habitual Truancy
- School District Expenditures
- Adult life learning opportunities

Life at Leisure

- Variety of Leisure Activities
- Support for the Arts
- Performing Arts
- Museums and Gallery Opportunities
- Library Programs
- City and County Parks
- Leisure License Sales
- Number of Third Spaces

Life at Home-Children and Families

- Residents Living in Poverty
- Unmet Basic Needs
- Hunger
- Free and Reduced-Price School Lunches
- Family Structure
- Childcare
- Senior Living Arrangements
- Retirement Activities
- Nutrition
- Health Care Availability



Examples of Quality of Life Indicators

Life in our Natural Environment

- Ambient Air Quality
- Water Quality & Quantity
- Soil Erosion
- Solid Waste
- Preservation of ag lands
- Preservation and maintenance of environmental corridors

Life Together-Civics and Diversity

- Population Growth
- Demographics
- Voter Participation
- Political Races
- Civil Rights/Discrimination
- Cultural Diversity
- Volunteerism

Life Together-Public Safety

- Perception of Public Safety
- Alcohol and Drug Arrests
- Property Crime
- Violent Crime
- Proportion of Solved Crimes
- Probation and Parole
- Emergency Preparedness

Life on the Road

- Commute Time to Work
- Direct flights
- Mass transit options
- Transportation investments
- Traffic congestion/traffic counts
- Traffic Crashes
- Bike/ped options/trails
- Senior/accessible transit options



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